



IKO APPROVED APPLICATOR PROGRAM

Expert Training,
Outstanding Products



COMMERCIAL[®]

Specify with Confidence.



BUILDING A STANDARD OF EXCELLENCE IN THE COMMERCIAL ROOFING INDUSTRY

The IKO Approved Applicator Program (IAAP) provides the training and support in quality roofing performance that gives general contractors, building owners and specifiers the confidence they have come to trust in IKO Commercial Roofing systems and warranties. The benefits and services available through membership in the IAAP include:

- Eligibility to install IKO Innovi Roofing Systems eligible for the IKO Diamond Shield Limited Warranty, providing complete coverage of IKO materials plus the labor and workmanship provided by the applicator
- Expert training of roofing crews and on-roof leadership in commercial roofing application means, methods and techniques, including the latest tools and tips necessary for quality roofing performance
- Dedicated technical and warranty support from IKO Technical Services and IKO Warranty Services, including:
 - Pre-project technical advice and Warranty Application review from an IKO technical services coordinator
 - On-roof training and detailed quality inspections by an IKO field service technician
 - Post-project support from IKO Warranty Services
- Listing as an IKO Approved Applicator in our online “Find a Contractor” tool

BENEFITS OF THE IKO APPROVED APPLICATOR PROGRAM

For architects, specifiers and consultants:

- Ability to quickly verify contractor qualifications through IKO’s commercial website
- Confidence that selected contractors are experienced and qualified
- Confidence that applicators are trained in the specific requirements of IKO’s application standards, specified materials and systems

For the building owners:

- IKO Diamond Shield Limited Warranty, covering materials, labor and workmanship for up to 30 years
- Quality inspections performed by an IKO field service technician for all projects eligible to receive the IKO Diamond Shield Limited Warranty
- Direct communication with IKO Warranty Services Department



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IKO COMMERCIAL APPLICATOR TRAINING

IKO offers applicator training in formats designed to fit your experience, time and project-specific needs:

- Courses can be tailored to fit project-specific needs through the use of our **IKO Commercial Applicator Pre-Training Checklist**: If your crew needs a refresher on spray-applied adhesives, induction weld single-ply application, or any other specific point of roofing application you can indicate your wishes on our checklist and receive specific training.
- **IKO Commercial Training Center Courses**: IKO regularly offers a free, in-depth, one-day course in TPO installation is offered regularly at the IKO Commercial Training Center in Hagerstown, Maryland. See the Training Schedule and Registration Form at www.iko.com/comm.

In-Shop or On-Roof Training:

- **Two-hour** training sessions are intended only for seasoned single-ply applicators holding current licenses from other major single-ply manufacturers. Once their IAAP Application is approved, these applicators will be welcomed into the IKO Approved Applicator Program at the conclusion of their training session.
- **Four-hour** training sessions are intended for applicators who have had only occasional experience installing single-ply. This training session is required for full entry into the IAAP, along with IKO Technical Services inspection and approval of at least two completed single-ply projects.
- **Eight-hour** training sessions are intended for beginner single-ply applicators. This training session is required for entry into the IAAP, along with IKO Technical Services inspection and approval of at least two completed single-ply projects.



TO BECOME AN IKO APPROVED APPLICATOR:

1. Meet with your IKO Commercial sales representative to discuss the IAAP Program.
2. Successfully complete required IKO Commercial Applicator Training.
3. Complete and submit an IAAP Application, including references for two completed commercial projects and two current commercial projects.
4. In a year's time, install a minimum of 500 squares that are covered by an IKO Diamond Shield Limited Warranty.
5. Maintain a minimum aggregate liability insurance of \$1 million and a minimum bonding capacity of \$1 million.





To discuss joining IAAP or to receive an IAAP Application, contact your IKO Commercial representative or email IKO Warranty & Technical: ikotechusa@iko.com.

Find out more about our products now by talking to an IKO Commercial representative or visit our website at: iko.com/comm.

Note: The information in this document is subject to change without notice. IKO assumes no responsibility for errors that may appear in this document.



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