

**INNOVI**<sup>TM</sup> **TPO**  
Single-Ply Roofing System Solutions



IKO APPROVED APPLICATOR PROGRAM

Expert Training,  
Outstanding Products



**COMMERCIAL**

Specify with Confidence.



## BUILDING A STANDARD OF EXCELLENCE IN THE COMMERCIAL ROOFING INDUSTRY

The IKO Approved Applicator Program (IAAP) offers independent roofing contractors access to benefits and services designed by IKO Commercial to help build a standard of excellence in commercial roofing. Together, IKO and the approved applicators will establish a level of quality in roofing that provides general contractors, building owners, and specifiers with the highest confidence in the roofing system applications warranted by IKO. The benefits and services available through your membership in the IAAP include:

- Eligibility to install IKO Innovi™ Roofing Systems eligible for the IKO Diamond Shield Limited Warranty, providing complete coverage of materials, labor, workmanship and the Membrane Material Limited Warranty providing coverage for materials only.
- Expert training for your roofing crews in the application of IKO Innovi Roofing Systems.
- Dedicated technical support from an IKO Commercial Field Services Technician, including inspections for Diamond Shield Limited Warranties.
- Shop-fabricated edge metal included in warranty at no additional charge.
- Listing in the online IKO Approved Applicator finder tool.
- Eligible to participate in courses at the IKO Experience Center in Hagerstown, MD.
- Applicators with dedicated Service Departments may be eligible to perform warranty repairs on other projects.

## IKO COMMERCIAL APPLICATOR TRAINING

IKO offers applicator training in formats designed to fit your experience, time, and project-specific needs:

- **2-hour** training sessions are intended only for seasoned single-ply applicators holding current licenses from other major single-ply manufacturers. Once their IAAP Application is approved, these applicators will be welcomed into the IKO Approved Applicator Program at the conclusion of their training session.
- **4-hour** training sessions are intended for applicators that have had only occasional experience installing single-ply. This training session is required for full entry into the IKO Approved Applicator Program, along with IKO Technical Services inspection and approval of at least two (2) completed single-ply projects.
- **8-hour** training sessions are intended for beginner single-ply applicators. This training session is required for entry into the IKO Approved Applicator Program, along with IKO Technical Services inspection and approval of at least two (2) completed single-ply projects.
- Courses can be tailored to fit project-specific needs, through use of our **IKO Commercial Applicator Pre-Training Checklist**. If your crew needs a refresher on spray-applied adhesives, or induction weld single-ply application, or any other specific point of roofing application, you can indicate your wishes on our checklist, and receive specific training.



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## BENEFITS OF THE IKO APPROVED APPLICATOR PROGRAM

### For architects, specifiers, and consultants:

- Ability to quickly verify contractor qualifications through IKO's commercial website.
- Confidence that selected contractors are experienced and qualified.
- Confidence that applicators are trained in the specific requirements of IKO's application standards, specified materials and systems.

### For the building owners:

- IKO Diamond Shield Limited Warranty, covering materials, labor, and workmanship for up to 30 years.
- Quality Inspections performed by an IKO Field Services Technician for all projects eligible to receive the Diamond Shield Limited Warranty.
- Direct communication with IKO Warranty Services Department.



## TO BECOME AN IKO APPROVED APPLICATOR:

1. Complete and submit the IAAP U.S. Application.
2. Provide project references; two completed projects, two current projects.
3. Complete and submit an IKO Credit Application (for purchase of warranties, and of materials if requested).
4. Install a minimum total 100 squares per year of IKO Commercial Roofing Systems that receive an IKO Diamond Shield Limited Warranty.
5. Successfully complete any required IKO Commercial Applicator Training.
6. Maintain liability insurance of at least \$1 million aggregate.
7. Maintain bonding capacity of at least \$1 million.
8. Hold membership in NRCA or other professional trade association.



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To discuss joining IAAP or to receive an IAAP Application, contact your IKO Commercial Representative, or contact: IKO Warranty & Technical via email at: [ikotechusa@iko.com](mailto:ikotechusa@iko.com).

Find out more about our products now by talking to an IKO Commercial Representative or visit our website at: [iko.com/innovi](http://iko.com/innovi).

*Note: The information in this document is subject to change without notice. IKO assumes no responsibility for errors that may appear in this document.*



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